

## **BPWG: 2020 PROPOSED CORPORATE GOALS - DRAFT**

Note: No changes proposed to Gateway Goals

| GATEWAY GOALS |                                        |                                                                                                                                  |                                                                                                                                                            |  |  |  |  |  |
|---------------|----------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|--|
| 1.            | Maintain Load                          | 100% reduction                                                                                                                   | No interruption of load because of improper implementation of NYISO operating procedures by the NYISO                                                      |  |  |  |  |  |
| 2.            | Reliability<br>Standards<br>Violations | Reduced by financial penalty<br>amount or 10 – 20% reduction<br>based on risk/severity level, 10%<br>for NYSRC, up to a max 100% | The NYISO will maintain compliance with NERC Reliability Standards including Planning and Critical Infrastructure Protection Standards.                    |  |  |  |  |  |
|               |                                        | reduction. However, the penalty percentage will be reduced by half for self-identified issues.                                   | The NYISO will maintain compliance with NYSRC rules.                                                                                                       |  |  |  |  |  |
| 3.            | Functionality                          | 100% reduction                                                                                                                   | DAM schedules are posted 100% of the time                                                                                                                  |  |  |  |  |  |
|               |                                        | 100% reduction                                                                                                                   | MIS availability ≥ 99.75%                                                                                                                                  |  |  |  |  |  |
| 4.            | Excellence in Execution                | 100% reduction                                                                                                                   | The NYISO, through its actions, will not cause a Market Problem with a material, adverse impact on the market > \$100 million in a year (12-month period). |  |  |  |  |  |

## **QUALITY GOAL**

5. Quality Goal – Work will be of a high quality as measured by the number and magnitude of quality defects. *Note: No changes proposed to Quality Goal structure.* 

| Threshold<br>Payout<br>(50%)                                                                              | Target<br>Payout<br>(100%)                                                                                                                                                           | Superior<br>Payout<br>(150%)                                                                                                                                                                                                                                                                                                                                                     | Target<br>Weight<br>%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|-----------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Higher                                                                                                    | Higher                                                                                                                                                                               | Higher                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Impact                                                                                                    | Impact                                                                                                                                                                               | Impact                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                                                                                                           |                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                                                                                                           |                                                                                                                                                                                      | 1                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| one occurrence                                                                                            | occurrences                                                                                                                                                                          | occurrences                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| AND                                                                                                       | AND                                                                                                                                                                                  | AND                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                                                                                                           |                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                  | 25%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Lower                                                                                                     | Lower                                                                                                                                                                                | Lower                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Impact                                                                                                    | Impact                                                                                                                                                                               | Impact                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Defects:                                                                                                  | Defects:                                                                                                                                                                             | Defects:                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 9 or fewer                                                                                                | 4 to 6                                                                                                                                                                               | 3 or fewer                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| occurrences,<br>excluding the<br>market<br>problems/ tariff<br>violations that<br>are self-<br>identified | occurrences,<br>excluding the<br>market<br>problems/<br>tariff<br>violations that<br>are self-<br>identified                                                                         | occurrences,<br>excluding the<br>market<br>problems/<br>tariff violations<br>that are self-<br>identified                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                                                                                                           |                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                                                                                                           | Payout (50%)  Higher Impact Defects: No more than one occurrence  AND  Lower Impact Defects: 9 or fewer occurrences, excluding the market problems/ tariff violations that are self- | Payout (50%)  Higher Impact Defects: No more than one occurrence  AND AND  Lower Impact Defects: 9 or fewer occurrences, excluding the market problems/ tariff violations that are self-identified  Payout (100%)  Higher Impact Defects: No occurrences  AND AND  Lower Impact Defects: 9 or fewer occurrences, excluding the market problems/ tariff violations that are self- | Payout (50%)  Higher Impact Defects: No more than one occurrence  AND  AND  AND  AND  AND  AND  Lower Impact Defects: 9 or fewer occurrences, excluding the market problems/ toilations that are self-identified  Payout (150%)  Higher Impact Defects: No more than occurrences  No occurrences  Impact Defects: Defects: 3 or fewer occurrences, excluding the market problems/ tariff violations that are self-identified |



| STRATEGIC GOALS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                             |                                                                                                                                                                            |                                                                                                                                                                                              |                       |  |  |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|--|--|
| Goal Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Threshold<br>Payout<br>(50%)                                                                                                                                                                                                | Target<br>Payout<br>(100%)                                                                                                                                                 | Superior<br>Payout<br>(150%)                                                                                                                                                                 | Target<br>Weight<br>% |  |  |
| 6. Project Initiatives                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                             |                                                                                                                                                                            |                                                                                                                                                                                              |                       |  |  |
| <ul> <li>a) Business Plan: Deliver Market Projects on schedule – 23         Major projects identified in Business Plan will be timely completed.     </li> </ul>                                                                                                                                                                                                                                                                                                                                                                  | No more than 4 missed projects                                                                                                                                                                                              | No more than 3 missed projects                                                                                                                                             | No more than 2 missed projects                                                                                                                                                               | 25%                   |  |  |
| <ul> <li>b) Key Project Initiatives</li> <li>1. Distributed Energy Resources Participation Model – Software Design</li> <li>2. Energy Storage Resource Participation Model – Deployment</li> <li>3. Expanding Capacity Eligibility – Development Complete</li> <li>4. Ancillary Services Shortage Pricing – Market Design Complete</li> <li>5. Hybrid Storage Model – Market Design Complete</li> <li>6. Comprehensive Mitigation Review – Market Design Complete</li> <li>7. Carbon Pricing – Functional Requirements</li> </ul> | No more than 2<br>missed Key<br>Projects                                                                                                                                                                                    | No more than 1<br>missed Key<br>Project                                                                                                                                    | No missed Key<br>Projects                                                                                                                                                                    | 30%                   |  |  |
| 7. <b>Customer Focused Interconnection Process</b> The NYISO will build upon the Class Year Redesign project by improving the clarity of the interconnection procedures and bolstering the reference documentation and guidelines available to assist developers in navigating the interconnection process.                                                                                                                                                                                                                       | The NYISO will update the Transmission Expansion and Interconnection Manual to describe new procedures resulting from the Class Year Redesign project and to clarify existing procedures, considering stakeholder feedback. | Extend Threshold objectives to include the creation of supplemental reference material for developers, including but not limited to a Frequently Asked Questions document. | Extend Target objectives to include the creation of a training module to be offered to developers and interested stakeholders to provide guidance on navigating the interconnection process. | 5%                    |  |  |
| 8. Customer Satisfaction and Performance Index  The customer satisfaction and performance score is determined using three survey channels and measured as a single metric. The Customer Inquiry, Market Participant Survey and CEO/Executive Survey inform the achievement of this goal.                                                                                                                                                                                                                                          | 84.5%                                                                                                                                                                                                                       | 86.0%                                                                                                                                                                      | 87%                                                                                                                                                                                          | 5%                    |  |  |
| 9. Cost Management                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                             |                                                                                                                                                                            |                                                                                                                                                                                              |                       |  |  |
| NYISO will manage annual operating cost to a level below the approved annual Rate Schedule 1 Revenue Requirement (\$) while achieving the 2019 project commitments in the Business Plan                                                                                                                                                                                                                                                                                                                                           | 1.5%<br>Below<br>Budget                                                                                                                                                                                                     | 2.5%<br>Below Budget                                                                                                                                                       | 3.5%<br>Below Budget                                                                                                                                                                         | 5%                    |  |  |



| 10. Organizational Effectiveness and Skills Assessment  Having a skilled and diverse workforce and adequate bench strength and knowledge in critical positions is key to NYISO's organizational effectiveness. This goal will develop comprehensive training plans targeting identified technical, business and leadership skills gaps in knowledge, skills and abilities in all positions defined as critical to achieving the NYISO's mission. | Develop comprehensive plans focused on closing identified skills gaps in 100% of the positions defined as critical, where there is either a lack of adequate bench strength or not enough depth of knowledge. | Implement comprehensive plans focused on closing identified skills gaps in 50% of the positions defined as critical, where there is either a lack of adequate bench strength or not enough depth of knowledge. | Implement comprehensive plans focused on closing identified skills gaps in 100% of the positions defined as critical, where there is either a lack of adequate bench strength or not enough depth of knowledge. Demonstrate that implementation of the plans has been completed. | 5% |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|
| Total Achievable                                                                                                                                                                                                                                                                                                                                                                                                                                 | 50%                                                                                                                                                                                                           | 100%                                                                                                                                                                                                           | 150%                                                                                                                                                                                                                                                                             |    |